### RYAN AT A GLANCE

1938

BUILDING PORTFOLIO UNDER MANAGEMENT

12,091,327 SF

\$1.5 BILLION

1,200+

.65 MOD RATE

HEALTHCARE
INDUSTRIAL
RETAIL
SENIOR LIVING
CORPORATE BUILD-TO-SUIT



ATLANTA

MILWAUKEE

**AUSTIN** 

**MINNEAPOLIS** 

**CEDAR RAPIDS** 

PHOENIX

CHICAGO

SAN DIEGO

DALLAS/FORT WORTH

SEATTLE

**DAVENPORT** 

**TAMPA** 

DES MOINES

# **Emerging Business Inclusion**

 Increase participation of Minority, Women and Disadvantaged Businesses on Ryan's private construction projects





#### Outreach



VOLUNTEER, SPONSOR, JOIN TRADE ASSOCIATION & ETHNIC CHAMBERS



MENTOR, TRAIN & PARTNER



CONDUCT A RYAN
PROJECT-SPECIFIC OR
REGIONAL OFFICE MWBE
OPEN HOUSE











# **Integrated Bidding Practices**

- Bid opportunity goal
- Spend goal on all projects
- Established in bid documents
- Bid Evaluation Criteria
- Commitments enforced in contract





## Goals, Track & Report

Spend, bid opportunity and new awards

 Performance tracked by region and aggregates to corporate performance







#### RYAN WE BUILD STORIES



**DEVELOPMENT** 

ARCHITECTURE AND ENGINEERING

CAPITAL MARKETS

PRECONSTRUCTION

CONSTRUCTION

REAL ESTATE MANAGEMENT



Collaboration is the cornerstone of Ryan's design-build process and it is what makes our inclusion initiative so successful.





# Successful Together.

Building inclusive teams through strong partnerships as we bring greater numbers of MWDBE's onto our project sites each year.

ryancompanies.com





### Elizabeth Campbell

Director Emerging Business Inclusion 612-492-4235

elizabeth.campbell@ryancompanies.com

